



## Capella Telluride Facts at a Glance

OPENING: Spring 2009

ADDRESS: Telluride Mountain Village, Colorado, USA

WEBSITE: [www.CapellaTelluride.com](http://www.CapellaTelluride.com)

DESCRIPTION:

A new star is on the horizon. The first U.S. Capella Hotels and Resorts location will open in Telluride next year thanks to a partnership with developer RAL Companies & Affiliates LLC. **Capella Telluride** will serve as the brand's official introduction to the U.S. hospitality marketplace, offering guests and residents the ultimate on-mountain experience. The intimate setting of Capella Telluride will honor the unspoiled mountain grandeur that has made Telluride a storied year-round destination.

Capella Telluride is a spectacular ski-in/ski-out luxury hotel and residential property located in core of Telluride's Mountain Village. Capella Telluride's whole ownership opportunities will include 100 Hotel condominium rooms, and 60 Residence condominiums. Located mid-mountain above the Town of Telluride, Capella Telluride is the finest ski-in/ski-out location on the mountain. Guests and residents at Capella Telluride will experience an unprecedented level of personal service in an opulent setting that will re-define mountain luxury.

Guests and residents will enjoy Capella Telluride's world-class indoor amenities including the exclusive Capella living room, spa, pool, fitness center, ski valet, restaurants, entertainment venues, climate controlled parking, kids club and retail facilities. Additional location amenities include an ice skating rink, golf course, tennis courts and rock climbing wall.

Capella Telluride is slated for completion spring of 2009!



## SETTING:

Telluride's Mountain Village is perched at 9,500 feet, affording it magnificent views of the surrounding San Juan Mountain Range. This sensational alpine setting is considered among the most beautiful in the world. The San Juan's unspoiled panorama of jagged peaks, rock and snow combined with thousands of acres of rolling alpine meadows, aspen and spruce trees create one of North America's most grand mountain vistas. All of this is seen from one of the world's finest ski resorts. Offering 92 trails serviced by 17 lifts and a variety of ski runs from wide easy cruisers to expert only steepes, Telluride Ski Resort was voted the number 2 North American ski destination by Conde Nast Traveler for the 2007 season. The exciting new addition of steep terrain, Revelation bowl and Gold Hill chutes 6 -10, will put the resort in a class of its own. A complementary gondola connects Mountain Village with the historic Town of Telluride. The short ride offers breathtaking views of the surrounding area and Downtown Telluride. The mix of Victorian Homes and the National Historic District is a window into the town's illustrious past. The streets bustle with fine restaurants, nightlife and shopping.

## CAPELLA TELLURIDE:

Capella Telluride is a response to the need for a mountain/ski hotel that pairs ultra-luxury accommodations with meticulous and exceptionally personalized service. This niche, as yet unrealized in the upper reaches of mountain luxury hotels, is the foundation of the Capella Telluride concept. Every portion of the hotel program and facility has been designed to make the guest experience perfect.

## HOTEL UNITS:

Accommodations will include 100 guest rooms, with a collection of standard queens, standard kings and one bedroom suites averaging 560, 531, and 1,045 square feet respectively, many with terraces. All impeccably furnished and designed to the highest mountain luxury standards. These units will also be available for sale as condominium hotel units, prices range from \$553,382 to \$1,858,619.



## RESIDENCES:

Capella Telluride Residences will offer an exceptional opportunity for discerning travelers to own one of 60 luxurious vacation condominiums.

Ranging from one to four bedrooms, the average Capella Residence unit size will be 2,088 square feet. All units will include fireplaces, steam showers, and master bathrooms with in floor heat covered by a basket weave design in travertine and black marble accents. Residences are offered “Decorator ready”. Unit FF&E packages (sold for an additional cost) will feature ultra-luxury finishes, high end bath fixtures, ultra luxury kitchen appliances and equipment, and imported stone and tile finishes. Most units will also include private terraces. Capella Residences are priced from \$870,000 to \$7,005,339. Residential owners will enjoy access to all of the world-class amenities enjoyed by hotel guests of Capella Telluride.

## AMENITIES:

**Living Room:** The ultra-exclusive Capella living room will be available only to Capella guests and owners. The Lounge is designed to provide lavish yet comfortable surroundings allowing guests and owners to relax, enjoy a read, taste wine and meet others.

**Spa:** An opulent and intimate spa that stimulates mental and physical health, all part of the positive, restorative nature of Capella Telluride. An experience that redefines wellness; a place that restores mind, body and soul befitting the Capella Telluride’s ultra luxury standards for service and surroundings

**Fitness and Aerobics Center:** A chance to admire the mountain views while working out with state of the art equipment, combined with a personal staff to assist you with your work outs.

**Pool Area:** Designed to bring the outside in, the Capella Telluride’s pool area utilizes materials and finishes found in the surrounding mountains. The pool area is enclosed by



windows allowing visitors to enjoy the spectacular mountain views while enjoying the refreshing pool or luxuriating in the warmth of the adjacent hot tub. Specially constructed doors can be opened to the outside when weather allows.

**Kids Club:** Families can take advantage of this special facility providing supervised games, activities and events for Capella's younger visitors.

**Special Events & Meetings:** With over 5,000 square feet of Ballroom/meeting space, the Capella Telluride will serve as the ideal function area to accommodate high level executive retreats, board meetings, corporate gatherings and gala events.

**Recreation:** Whether hitting the slopes, rock climbing, or engaging in retail therapy, guests and residents of Capella Telluride will find a myriad of activities during their stay, including:

- Ice skating in the Mountain Village Ice Skating Rink
- Wine tasting
- Fine dining at one of the resort's premier restaurants
- Golfing the 18-hole championship Telluride Golf Course
- Shopping the Capella Telluride boutiques

## OUTDOOR ENTHUSIASTS:

**Winter:** The Telluride Ski Area offers 92 trails and a variety of ski runs for skiers of every level. Guests and residents of Capella Telluride enjoy direct ski-in/ski-out access. For an added thrill, guests can access the freshest powder via helicopter. Additional cold-weather activities include snowshoeing, cross-country skiing, snowmobiling, and dog-sledding and don't forget to warm up by the fire, in the exclusive Capella living room with a cozy blanket and book.

**Summer/Fall:** The snow may have melted, but the adventures continue in Telluride. As the weather warms, visitors can explore the mountainside by foot, hiking and



climbing the paths since cleared by Mother Nature. Telluride's many rivers, streams and lakes offer legendary fly fishing. Kayaking, rafting, mountain biking, horseback riding and Jeep tours are yet more activities awaiting the summer traveler.

#### ACCESSIBILITY:

Capella Telluride is a 10-minute drive from the Telluride Regional Airport, and a picturesque one hour and 15-minute drive from the Montrose Airport. It is also accessible from airports in Cortez, Grand Junction and Durango.

#### CLIMATE:

In the winter months, Telluride receives an average annual snowfall of 309 inches, ideal for cold-weather sport enthusiasts. Summer months enjoy daytime temperatures in the 80s, with evening in the 60s.

#### ABOUT CAPELLA:

**Capella Hotels and Resorts** serves today's top-tier travellers and residential property owners and is setting a new standard in the hospitality industry. Capella is soon to be the finest hotel brand in the world. Capella promises the unique benefits of the finest boutique hotels, including superb architecture and interior design, privacy, individualized service and attention to detail – combined with the amenities and activities of the world's great luxury hotels and resorts. Capella is about luxury that is not contrived – for travelers who desire enriching experiences and exceptional service rather than ostentatious displays of consumption. Founded in 2005 by legendary hotelier Horst Schulze (known for guiding Ritz-Carlton Hotels as founding president, COO and vice chairman), Capella is a brand focused on customer choice, and offers choices that no other hotel company in the world can match.

Learn more at [www.capellahotels.com](http://www.capellahotels.com)



#### ABOUT RAL:

**RAL Companies and Affiliates LLC** is a Manhattan-based developer of luxury apartment, condominium and resort communities in New York, Colorado, Texas and Maryland. The second-generation, family-owned firm exercises the utmost in quality control by offering complete real estate services in architecture, construction, landscape architecture, leasing and management. Current RAL luxury projects include One Brooklyn Bridge Park (Brooklyn Heights, NY) featuring luxe contemporary design with iconic views of lower Manhattan and Loft 25 Chelsea (Manhattan, NY). RAL developed and owns Telluride's Inn at Lost Creek, ranked Top 100 Hotels in the World by Conde Nast Traveler. Learn more at [www.ralcompanies.com](http://www.ralcompanies.com)

#### MANAGEMENT & DEVELOPMENT:

**Developer:**

Robert Levine, President and CEO  
RAL Companies and Affiliates LLC

**Management:**

Horst Schulze, President and CEO  
Capella Hotels and Resorts

#### ARCHITECTURE & INTERIOR DESIGN

Ivins Design Group is a multi-faceted design firm that delivers architecture and interior design solutions. From planning and conceptual development, to documentation and construction administration, each project is treated as a fresh experience – while still following the tried-and-true processes of studio design, documentation standards, and thorough quality assurance review. Ivins Design Group includes hospitality projects such as resorts, hotels, casinos, golf, clubhouses, spas and condominiums; built in a variety of environments in the Rocky Mountains, plains and urban areas.

#### WHAT IS THE ESTIMATED TIME FOR GROUNDBREAKING?

Construction began Summer 2006.



#### WHEN IS COMPLETION SLATED?

Completion date is scheduled for Spring 2009

#### WHERE CAN YOU LEARN MORE ABOUT PURCHASING A CAPELLA TELLURIDE RESIDENCE?

Contact the Inn at Lost Creek Sales Office 970-728-8768 or email us at [info@capellatelluride.com](mailto:info@capellatelluride.com)

#### WHO WILL HANDLE THE SALES FOR CAPELLA TELLURIDE?

Telluride Properties is the exclusive real estate firm for Capella Telluride. Telluride Properties has been bringing buyers and sellers together since 1986. Today, Telluride Properties has earned the reputation as the premier firm in the Telluride real estate brokerage community. The main sales office is located in the Inn at Lost Creek beside 9545 restaurant, or at their downtown office located at 237 S. Oak Street across from the Gondola.

#### WHERE ARE OTHER CAPELLA HOTELS?

Capella is opening world-class properties in gateway cities and high-profile resort destinations around the world, including:

- Capella Singapore (Sentosa Island, Singapore)
- Breidenbacher Hof, A Capella Hotel (Dusseldorf, Germany)
- Capella Pedregal (Cabo San Lucas Mexico)
- Capella Bahia Maroma (Riviera Maya, Mexico)
- Capella Ixtapa, (Southwest Mexico)
- Niseko, Japan
- Capella Resort & Spa, Castlemartyr (County Cork, Ireland)
- Capella Resort & Spa, Dunboy Castle (Beara Peninsula, West Cork Ireland)
- Schloss Velden, A Capella Hotel (Velden, Austria)

#### WHEN WILL THE SALES DOCUMENTS BE DELIVERY TO BUYERS?

December 2007. All current clients under-contract have recieved their sales agreements and governing documents. Closings will occur winter 2009.